

Service Manager Survival School

Stark Air Conditioning

Ben Stark

Jerry Kelly Company

Steve Miles

Weeks Services

Gary Weeks

Midway Plumbing

David Ratliff

Peterson Plumbing

Kenny Chapman

What do all these Superstar Contractors
Have In Common?

Joe Cunningham has worked with them and has personally helped them improve the profits in their service department and he can help you too! Read more to see how!!

Are You Prepared For Today's Economic Climate

In uncertain economic times it's more important than ever to adapt, adjust and push forward with new strategies that have proven to provide companies with increased profits, a growing customer base and expanded marketing opportunities,



to do this requires courage, foresight and a dedicated, comprehensive, strategic action plan, coupled with creative business skills, and there is no one better equipped than Joe Cunningham and the Successtrack Network to provide you with proprietary Leading Edge programs that will help assure your success regardless of the growing competition and local economy.

Joe Cunningham's Annual Service Manager's Survival

Come To See Us In Exciting Las Vegas, March 8 – 9 And Attend This Two Day Comprehensive “War College” Designed To Create Skyrocketing Profits In Your Service Department!

This dynamic, intense, hands on program will teach you the secrets you need to build a stronger, more profitable service department

In only 2 short days you will learn the secrets to building your own personal system that will enable you to:

Dramatically increase your average tickets

Virtually eliminate your call-backs

Generate an endless source of leads

Build an internal system that will have your service department running on “Auto-Pilot”

Special Early Registration Tuition Only **\$749** for first person and only **\$495** for the second from your company If you apply the secrets you learn in this program you can virtually pay for this program in just 1 call

Don't miss your chance to put these valuable skills to work in your company and be more profitable every day, regardless of weather or the economy!

Contact Us Now!!!!

318-286-7742

Service Manager Survival School

- Will be held at Beautiful Southpoint Hotel and Casino, one of the most beautiful meeting locations in Las Vegas
- <http://www.southpointcasino.com>
- Call at 866-796-7111
- For special rates book before Feb 26, 2013

Successtrack Network's Annual Service Manager's Survival School

Create Skyrocketing Profits In Your Service Department!

In this exciting hands on program you will discover how to build a stronger, more profitable service department by understanding how to:

Define the Service Manager position

Understand the total job description

Create and meet a department budget

Fulfill a Leadership Role by being a;

- **manager**
- **role model**
- **leader**

Create an organized systematic approach to business by implementing a total service call protocol process consisting of detailed technical processes to assure high job performance

Maximize every profit opportunity and make every call a winner for your company and the customer

Develop a communication process to improve customer relations and generate hundreds of leads

-Integrate a full blown reporting system so progress can be monitored and achieved

-Implement a progressive rewards program based on technician performance and profitability

-Learn how to find and hire new technicians

-Initiate a technician skills analysis program to fully assess new hire and existing employee technical skills

-Develop the skills necessary to become a competent trainer in both technical and personal technician skills

-Build an ongoing training program to improve technician service and customer relationship skills

-Review processes to ensure great results and profitability
Become more profitable than ever before!

Learn How To Make Your Service Department Run On "Auto-Pilot"

Enroll now and become more profitable every day, regardless of weather or the economy!